

RENTAL CAR REPORT - 2011

Report Month	ON -SITE RENTAL CAR AGENCIES															
	CHECKER LEASING DBA AVIS & BUDGET RAC				HERTZ				EAN DBA NATIONAL & ENTERPRISE RAC				Adjusted Gross Revenue	Comm. Paid	CFC Paid	Total Cars
	Adjusted Gross Revenue	Comm. Paid	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	CFC Paid	Total Cars				
New Contracts 2/1/11	Min. \$2,500 + \$500 ofc. rent + \$555 for 37 pkg. spaces = \$3,555				Min. \$3,750 + \$500 ofc. rent + \$540 for 36 pkg. spaces = \$4,790				Min. \$3,087.58 + \$500 ofc. rent + \$465 for 31 pkg. spaces = \$4,052.58							
January	\$21,031.28	\$4,135.00	\$1,170.00	178	\$51,169.71	\$5,376.97	\$2,084.00	305	\$45,030.24	\$4,763.02	\$2,528.00	355	\$117,231.23	\$14,274.99	\$5,782.00	838
February	\$19,039.47	\$3,555.00	\$1,036.00	156	\$63,229.28	\$7,362.93	\$2,650.00	349	\$64,171.45	\$7,307.15	\$2,630.00	381	\$146,440.20	\$18,225.08	\$6,316.00	886
March	\$23,910.57	\$3,555.00	\$1,322.00	184	\$80,600.97	\$9,100.10	\$2,930.00	386	\$100,979.10	\$11,137.91	\$4,136.00	527	\$205,490.64	\$23,793.01	\$8,388.00	1097
April	\$28,665.65	\$3,555.00	\$1,596.00	245	\$73,755.92	\$8,415.59	\$2,742.00	405	\$76,671.03	\$7,667.10	\$3,136.00	435	\$179,092.60	\$19,637.69	\$7,474.00	1085
May	\$32,693.46	\$4,324.35	\$1,872.00	227	\$71,151.43	\$8,155.14	\$2,860.00	400	\$88,127.96	\$9,777.80	\$3,566.00	401	\$191,972.85	\$22,257.29	\$8,298.00	1028
June	\$33,884.52	\$4,443.45	\$2,020.00	205	\$73,318.66	\$8,371.87	\$3,150.00	380	\$92,329.78	\$10,197.98	\$3,564.00	430	\$199,532.96	\$23,013.30	\$8,734.00	1015
July	\$40,724.02	\$5,127.40	\$2,456.00	219	\$59,880.17	\$7,028.02	\$2,332.00	315	\$100,605.90	\$11,025.59	\$3,994.00	430	\$201,210.09	\$23,181.01	\$8,782.00	964
August	\$37,127.69	\$3,712.77	\$2,166.00	229	\$59,770.76	\$7,017.08	\$2,314.00	350	\$80,631.20	\$8,063.12	\$3,316.00	418	\$177,529.65	\$18,792.97	\$7,796.00	997
September	\$35,608.20	\$3,560.82	\$1,976.00	215	\$58,476.16	\$6,887.62	\$2,122.00	301	\$80,637.90	\$8,063.79	\$3,468.00	464	\$174,722.26	\$18,512.23	\$7,566.00	980
October	\$37,184.50	\$3,718.45	\$2,178.00	247	\$57,702.52	\$6,810.25	\$2,046.00	302	\$81,066.60	\$8,106.66	\$3,432.00	470	\$175,953.62	\$18,635.36	\$7,656.00	1019
November	\$38,116.41	\$4,866.64	\$2,164.00	201	\$44,555.77	\$5,495.58	\$1,648.00	261	\$79,599.20	\$7,959.92	\$3,258.00	401	\$162,271.38	\$18,322.14	\$7,070.00	863
December	\$37,120.35	\$4,767.04	\$2,144.00	272	\$52,156.65	\$6,255.67	\$2,132.00	283	\$81,259.10	\$8,152.91	\$3,322.00	388	\$170,536.10	\$19,175.62	\$7,598.00	943
TOTAL	\$385,106.12	\$49,320.92	\$22,100.00	2,578	\$745,768.00	\$86,276.82	\$29,010.00	4,037	\$971,109.46	\$102,222.95	\$40,350.00	5,100	\$2,101,983.58	\$237,820.69	\$91,460.00	11,715

# CARS RENTED					
AGENCY	CALENDAR YEAR				
	YTD-2011	2010	2009	2008	2007
Advantage	0	0	0	41	62
Avis	2,578	2,614	2,635	3,105	3,148
Enterprise	0	0	114	1,445	1,629
Hertz	4,037	4,549	4,530	4,541	4,164
National	5,100	4,552	4,317	5,138	5,027
TOTAL	11,715	11,715	11,596	14,229	13,968

GROSS REVENUE					
AGENCY	CALENDAR YEAR				
	YTD 2011	2010	2009	2008	2007
Adv.(offsite)	\$0	\$0	\$0	\$6,174	\$5,285
Avis	\$385,106	\$350,079	\$361,468	\$446,436	\$402,087
Enterprise		\$0	\$21,339	\$327,378	\$371,097
Hertz	\$745,768	\$624,579	\$636,516	\$628,298	\$551,777
National	\$971,109	\$572,966	\$539,229	\$629,267	\$589,364
TOTAL	\$2,101,984	\$1,547,624	\$1,558,553	\$2,037,554	\$1,919,611
Ten percent	\$210,198.36	\$154,762.37	\$155,855.27	\$203,755.40	\$191,961.07
Four agencies	\$52,549.59	\$38,690.59	\$38,963.82	\$50,938.85	\$47,990.27
Three Agencies	\$70,066.12	\$51,587.46	\$51,951.76	\$67,918.47	\$63,987.02