

RENTAL CAR REPORT - 2012

ON-SITE RENTAL CAR AGENCIES																					
CHECKER LEASING DBA AVIS & BUDGET RAC					HERTZ					EAN DBA NATIONAL & ENTERPRISE RAC											
Report Month	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	
New Contracts	Min. \$2,500 + \$500 ofc. rent + \$705 for 47 pkg. spaces = \$3,705					Min. \$3,750 + \$500 ofc. rent + \$540 for 36 pkg. spaces = \$4,790					Min. \$3,087.58 + \$500 ofc. rent + \$465 for 31 pkg. spaces = \$4,052.58										
January	\$42,803.83	\$4,280.38	\$1,055.00	\$1,860.00	235	\$41,718.76	\$4,171.87	\$1,040.00	\$1,644.00	262	\$78,669.70	\$7,866.97	\$965.00	\$3,606.00	441	\$163,192.29	\$16,319.22	\$3,060.00	\$7,110.00	938	
February	\$41,271.40	\$4,127.14	\$1,055.00	\$1,804.00	205	\$50,446.53	\$5,044.65	\$1,040.00	\$2,198.00	259	\$77,811.60	\$7,781.16	\$965.00	\$3,312.00	439	\$169,529.53	\$16,952.95	\$3,060.00	\$7,314.00	903	
March	\$57,815.28	\$5,781.53	\$1,055.00	\$2,544.00	274	\$62,186.88	\$6,218.69	\$1,040.00	\$2,342.00	340	\$100,984.10	\$10,098.41	\$965.00	\$4,382.00	415	\$220,986.26	\$22,098.63	\$3,060.00	\$9,268.00	1029	
April	\$56,703.43	\$5,670.34	\$1,055.00	\$2,634.00	278	\$58,254.03	\$5,825.40	\$1,040.00	\$2,102.00	316	\$95,208.90	\$9,520.89	\$965.00	\$4,050.00	491	\$210,166.36	\$21,016.63	\$3,060.00	\$8,786.00	1085	
May	\$50,791.67	\$5,079.17	\$1,205.00	\$2,386.00	261	\$52,415.97	\$5,241.59	\$1,040.00	\$1,872.00	305	\$96,945.40	\$9,694.54	\$965.00	\$4,210.00	490	\$200,153.04	\$20,015.30	\$3,210.00	\$8,468.00	1056	
June	\$57,759.60	\$5,775.96	\$1,205.00	\$2,460.00	272	\$64,871.67	\$6,487.17	\$1,040.00	\$2,504.00	345	\$110,312.10	\$11,031.21	\$965.00	\$4,348.00	506	\$232,943.37	\$23,294.34	\$3,210.00	\$9,312.00	1123	
July	\$52,669.67	\$5,266.97	\$1,205.00	\$2,312.00	253	\$55,590.07	\$5,559.01	\$1,040.00	\$2,304.00	271	\$107,156.90	\$10,715.69	\$965.00	\$4,514.00	504	\$215,416.64	\$21,541.67	\$3,210.00	\$9,130.00	1028	
August	\$53,240.88	\$5,324.09	\$1,205.00	\$2,248.00	308	\$55,425.35	\$5,542.54	\$1,040.00	\$2,266.00	282	\$104,120.20	\$10,412.02	\$965.00	\$4,366.00	492	\$212,786.43	\$21,278.65	\$3,210.00	\$8,880.00	1082	
September	\$49,204.65	\$4,920.47	\$1,205.00	\$2,248.00	291	\$46,693.91	\$4,669.39	\$1,040.00	\$2,032.00	277	\$90,821.60	\$9,082.16	\$965.00	\$3,848.00	460	\$186,720.16	\$18,672.02	\$3,210.00	\$8,128.00	1028	
October	\$45,172.49	\$4,517.25	\$1,205.00	\$1,980.00	259	\$69,784.02	\$6,978.40	\$1,040.00	\$2,628.00	365	\$99,005.00	\$9,900.50	\$965.00	\$4,114.00	532	\$213,961.51	\$21,396.15	\$3,210.00	\$8,722.00	1156	
November	\$38,604.12	\$3,860.41	\$1,205.00	\$1,646.00	207	\$60,792.41	\$6,079.24	\$1,040.00	\$2,562.00	359	\$90,703.10	\$9,070.31	\$965.00	\$3,740.00	463	\$190,099.63	\$19,009.96	\$3,210.00	\$7,948.00	1029	
December	\$40,148.08	\$4,014.81	\$1,205.00	\$1,748.00	209	\$55,155.01	\$5,515.50	\$1,040.00	\$2,358.00	313	\$81,243.80	\$8,124.38	\$965.00	\$3,290.00	408	\$176,546.89	\$17,654.69	\$3,210.00	\$7,396.00	930	
TOTAL	\$586,185.10	\$58,618.52	\$13,860.00	\$25,870.00	3,052	\$673,334.61	\$67,333.45	\$12,480.00	\$26,812.00	3,694	\$1,132,982.40	\$113,298.24	\$11,580.00	\$47,780.00	5,641	\$2,392,502.11	\$239,250.21	\$37,920.00	\$100,462.00	12,387	

CARS RENTED

AGENCY	CALENDAR YEAR					
	YTD-2012	2011	2010	2009	2008	2007
Advantage	0	0	0	0	41	62
Avis	3,052	2,578	2,614	2,635	3,105	3,148
Enterprise	0	0	0	114	1,445	1,629
Hertz	3,694	4,037	4,549	4,530	4,541	4,164
National	5,641	5,100	4,552	4,317	5,138	5,027
TOTAL	12,387	11,715	11,715	11,596	14,229	13,968

Proportion of Business

AGENCY	GROSS REVENUE CALENDAR YEAR						2011	2012
	YTD-2012	2011	2010	2009	2008	2007		
Adv.(offsite)	0	\$0	\$0	\$0	\$6,174	\$5,285		
Avis	586,185	\$385,106	\$350,079	\$361,468	\$446,436	\$402,087	18%	25%
Enterprise	0	\$0	\$0	\$21,339	\$327,378	\$371,097	0%	0%
Hertz	673,335	\$745,768	\$624,579	\$636,516	\$628,298	\$551,777	35%	28%
National	1,132,982	\$971,109	\$572,966	\$539,229	\$629,267	\$589,364	46%	47%
TOTAL	\$2,392,502	\$2,101,984	\$1,547,624	\$1,558,553	\$2,037,554	\$1,919,611	100%	100%