

RENTAL CAR REPORT - 2016

Report Month	ON-SITE RENTAL CAR AGENCIES																			
	CHECKER LEASING DBA AVIS & BUDGET RAC					HERTZ DBA HERTZ & THRIFTY					EAN DBA NATIONAL & ENTERPRISE RAC					Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars
	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars					
Min. \$2,500 + \$500 ofc. rent + \$315 for 21 pkg. spaces = \$3,315					Min. \$6,250 + \$500 ofc. rent + \$720 for 48 pkg. spaces = \$7,220 (FEB 16 Min. \$6250.00)					Min. \$7,095.92 + \$500 ofc. rent + \$525 for 35 pkg. spaces = \$8,120.92										
January	\$40,004.58	\$4,000.46	\$965.00	\$2,772.00	235	\$40,507.07	\$6,000.00	\$1,220.00	\$2,400.00	235	\$114,355.20	\$11,435.52	\$1,025.00	\$7,442.00	541	\$194,866.85	\$21,435.98	\$3,210.00	\$12,614.00	1011
February	\$40,367.63	\$4,036.76	\$965.00	\$2,718.00	248	\$42,716.46	\$6,250.00	\$1,220.00	\$2,685.00	255	\$102,998.20	\$10,299.82	\$1,025.00	\$6,485.00	544	\$186,082.29	\$20,586.58	\$3,210.00	\$11,888.00	1047
March	\$46,364.69	\$4,636.47	\$965.00	\$2,871.00	299	\$43,783.90	\$6,250.00	\$1,220.00	\$2,337.00	230	\$142,287.50	\$14,228.75	\$1,025.00	\$8,094.00	678	\$232,436.09	\$25,115.22	\$3,210.00	\$13,302.00	1207
April	\$53,232.48	\$5,323.25	\$965.00	\$3,702.00	291	\$58,108.12	\$6,250.00	\$1,220.00	\$3,024.00	261	\$110,968.80	\$11,096.88	\$1,025.00	\$6,648.00	587	\$222,309.40	\$22,670.13	\$3,210.00	\$13,374.00	1139
May	\$45,657.01	\$4,565.70	\$965.00	\$3,207.00	253	\$48,865.72	\$6,250.00	\$1,220.00	\$2,943.00	262	\$132,541.00	\$13,254.10	\$1,025.00	\$7,992.44	662	\$227,063.73	\$24,069.80	\$3,210.00	\$14,142.44	1177
June	\$44,357.57	\$4,435.76	\$965.00	\$2,673.00	235	\$47,341.30	\$6,250.00	\$1,220.00	\$2,283.00	252	\$123,930.90	\$12,393.09	\$1,025.00	\$7,796.00	623	\$215,629.77	\$23,078.85	\$3,210.00	\$12,752.00	1110
July	\$44,714.62	\$4,471.46	\$965.00	\$3,255.00	206	\$45,732.41	\$6,250.00	\$1,220.00	\$2,625.00	259	\$135,215.10	\$13,521.51	\$1,025.00	\$8,801.00	653	\$225,662.13	\$24,242.97	\$3,210.00	\$14,681.00	1118
August	\$45,449.15	\$4,544.92	\$965.00	\$2,841.00	239	\$71,467.73	\$7,146.77	\$1,220.00	\$3,345.00	284	\$155,696.40	\$15,569.64	\$1,025.00	\$9,453.00	715	\$272,613.28	\$27,261.33	\$3,210.00	\$15,639.00	1238
September	\$38,331.12	\$3,833.11	\$965.00	\$2,484.00	205	\$63,093.97	\$6,309.40	\$1,220.00	\$3,420.00	293	\$122,612.30	\$12,261.23	\$1,025.00	\$8,040.00	677	\$224,037.39	\$22,403.74	\$3,210.00	\$13,944.00	1175
October	\$45,648.51	\$4,564.85	\$815.00	\$2,847.00	222	\$49,508.23	\$6,250.00	\$1,220.00	\$2,901.00	239	\$128,444.80	\$12,844.48	\$1,025.00	\$8,160.00	682	\$223,601.54	\$23,659.33	\$3,060.00	\$13,908.00	1143
November	\$39,067.23	\$3,906.72	\$815.00	\$2,277.00	170	\$35,085.81	\$2,115.36	\$1,220.00	\$1,923.00	188	\$124,768.23	\$12,476.82	\$1,025.00	\$7,085.00	598	\$198,921.27	\$18,498.90	\$3,060.00	\$11,285.00	956
December																\$0.00	\$0.00	\$0.00	\$0.00	0
TOTAL	\$483,194.59	\$48,319.46	\$10,315.00	\$31,647.00	2,603	\$546,210.72	\$65,321.53	\$13,420.00	\$29,886.00	2,758	\$1,393,818.43	\$139,381.84	\$11,275.00	\$85,996.44	6,960	\$2,423,223.74	\$253,022.83	\$35,010.00	\$147,529.44	12,321

AGENCY	# CARS RENTED									
	YTD-2016	CY 2015	CY 2014	CY 2013	CY 2012	CY 2011	CY 2010	CY 2009	CY 2008	
Advantage	0	0	0	0	0	0	0	0	41	
Avis	2,603	3,327	3,794	3,381	3,052	2,578	2,614	2,635	3,105	
Enterprise	0	0	0	0	0	0	0	114	1,445	
Hertz	2,758	2,999	4,649	4,550	3,694	4,037	4,549	4,530	4,541	
National	6,960	7,778	6,715	6,415	5,641	5,100	4,552	4,317	5,138	
TOTAL	12,321	14,104	15,158	14,346	12,387	11,715	11,715	11,596	14,270	
		-7.0%	5.7%	15.8%	5.7%	0.0%	1.0%	-18.7%	1.7%	

AGENCY	GROSS REVENUE									
	YTD-2016	CY 2015	CY 2014	CY 2013	CY 2012	CY 2011	CY 2010	CY 2009	CY 2008	
Adv.(offsite)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,174	
Avis	\$483,195	\$573,736	\$772,324	\$557,102	\$546,037	\$385,106	\$350,079	\$361,468	\$446,436	
Enterprise	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,339	\$327,378	
Hertz	\$546,211	\$556,494	\$825,115	\$677,070	\$618,180	\$745,768	\$624,579	\$636,516	\$628,298	
National	\$1,393,818	\$1,434,984	\$1,131,798	\$962,283	\$1,051,739	\$971,109	\$572,966	\$539,229	\$629,267	
TOTAL	\$2,423,224	\$2,565,214	\$2,729,237	\$2,196,455	\$2,215,955	\$2,101,984	\$1,547,624	\$1,558,553	\$2,037,554	

Proportion of Business

	2012	2013	2014	2015	2016
Adv.(offsite)					
Avis	24.64%	25.36%	28.30%	22.37%	19.94%
Enterprise	0.00%	0.00%	0.00%	0.00%	0.00%
Hertz	27.90%	30.83%	30.23%	21.69%	22.54%
National	47.46%	43.81%	41.47%	55.94%	57.52%
TOTAL	100%	100%	100%	100%	100.00%