

RENTAL CAR REPORT - 2013

ON-SITE RENTAL CAR AGENCIES																				
CHECKER LEASING DBA AVIS & BUDGET RAC					HERTZ					EAN DBA NATIONAL & ENTERPRISE RAC										
Report Month	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars	Adjusted Gross Revenue	Comm. Paid	Rent & Parking	CFC Paid	Total Cars
New Contracts	Min. \$2,500 + \$500 ofc. rent + \$705 for 47 pkg. spaces = \$3,705					Min. \$3,750 + \$500 ofc. rent + \$540 for 36 pkg. spaces = \$4,790					Min. \$3,087.58 + \$500 ofc. rent + \$465 for 31 pkg. spaces = \$4,052.58									
January	\$39,786.86	\$3,978.69	\$1,205.00	\$1,838.00	198	\$55,453.50	\$5,545.35	\$1,040.00	\$2,120.00	300	\$81,326.80	\$8,132.68	\$965.00	\$3,518.00	428	\$176,567.16	\$17,656.72	\$3,210.00	\$7,476.00	926
February	\$43,835.23	\$4,383.52	\$1,205.00	\$1,894.00	197	\$54,045.87	\$5,404.59	\$1,040.00	\$2,286.00	321	\$79,063.50	\$7,906.35	\$965.00	\$3,476.00	480	\$176,944.60	\$17,694.46	\$3,210.00	\$7,656.00	998
March	\$55,832.81	\$5,583.28	\$1,205.00	\$2,300.00	253	\$75,884.46	\$7,588.45	\$1,040.00	\$2,878.00	404	\$95,202.00	\$9,520.20	\$965.00	\$3,944.00	481	\$226,919.27	\$22,691.93	\$3,210.00	\$9,122.00	1138
April	\$48,036.05	\$4,803.60	\$1,205.00	\$2,997.00	239	\$57,702.48	\$5,770.25	\$1,040.00	\$2,893.00	355	\$90,192.28	\$9,019.23	\$965.00	\$5,342.00	563	\$195,930.81	\$19,593.08	\$3,210.00	\$11,232.00	1157
May	\$54,085.73	\$5,408.57	\$1,205.00	\$3,000.00	287	\$66,888.54	\$6,688.85	\$1,040.00	\$4,343.00	371	\$100,629.00	\$10,062.90	\$965.00	\$6,561.00	629	\$221,603.27	\$22,160.32	\$3,210.00	\$13,904.00	1287
June	\$57,559.70	\$5,755.97	\$1,205.00	\$3,666.00	291	\$63,824.55	\$6,382.46	\$1,040.00	\$4,280.00	398	\$101,809.50	\$10,180.95	\$965.00	\$6,497.00	524	\$223,193.75	\$22,319.38	\$3,210.00	\$14,443.00	1213
July	\$71,470.03	\$7,147.00	\$1,205.00	\$4,623.00	344	\$83,824.77	\$8,382.48	\$1,040.00	\$5,106.00	432	\$107,901.40	\$10,790.14	\$965.00	\$6,788.00	550	\$263,196.20	\$26,319.62	\$3,210.00	\$16,517.00	1326
August	\$64,475.03	\$6,447.50	\$1,205.00	\$4,128.00	331	\$75,971.48	\$7,597.15	\$1,040.00	\$4,914.00	425	\$110,905.90	\$11,090.59	\$965.00	\$6,900.00	560	\$251,352.41	\$25,135.24	\$3,210.00	\$15,942.00	1316
September	\$57,047.79	\$5,693.71	\$1,205.00	\$3,834.00	309	\$70,257.99	\$7,025.80	\$1,040.00	\$4,389.00	428	\$96,854.80	\$9,685.48	\$965.00	\$6,205.00	548	\$224,160.58	\$22,404.99	\$3,210.00	\$14,428.00	1285
October	\$64,972.62	\$6,497.26	\$1,205.00	\$4,467.00	376	\$73,216.73	\$7,321.67	\$1,040.00	\$4,386.00	424	\$98,398.00	\$9,839.80	\$965.00	\$6,267.00	601	\$236,587.35	\$23,658.73	\$3,210.00	\$15,120.00	1401
November	\$59,532.79	\$5,953.28	\$1,205.00	\$3,948.00	300	\$62,460.01	\$6,246.00	\$1,040.00	\$3,984.00	347	\$80,744.20	\$8,074.42	\$965.00	\$5,244.00	495	\$202,737.00	\$20,273.70	\$3,210.00	\$13,176.00	1142
December	\$48,840.70	\$4,884.07	\$1,205.00	\$3,291.00	256	\$61,714.35	\$6,171.43	\$1,040.00	\$4,008.00	345	\$108,590.30	\$10,859.03	\$965.00	\$7,248.00	556	\$219,145.35	\$21,914.53	\$3,210.00	\$14,547.00	1157
TOTAL	\$665,475.34	\$66,536.45	\$14,460.00	\$39,986.00	3,381	\$801,244.73	\$80,124.48	\$12,480.00	\$45,587.00	4,550	\$1,151,617.68	\$115,161.77	\$11,580.00	\$67,990.00	6,415	\$2,618,337.75	\$261,822.70	\$38,520.00	\$153,563.00	14,346

CARS RENTED

AGENCY	CALENDAR YEAR						
	YTD-2013	2012	2011	2010	2009	2008	
Advantage	0	0	0	0	0	41	
Avis	3,381	3,052	2,578	2,614	2,635	3,105	
Enterprise	0	0	0	0	114	1,445	
Hertz	4,550	3,694	4,037	4,549	4,530	4,541	
National	6,415	5,641	5,100	4,552	4,317	5,138	
TOTAL	14,346	12,387	11,715	11,715	11,596	14,229	

Proportion of Business

AGENCY	GROSS REVENUE							2011	2012	2013
	CALENDAR YEAR									
	YTD-2013	2012	2011	2010	2009	2008				
Adv.(offsite)	0	\$0	\$0	\$0	\$0	\$6,174				
Avis	665,475	\$546,037	\$385,106	\$350,079	\$361,468	\$446,436	18.32%	24.64%	25.42%	
Enterprise	0	\$0	\$0	\$0	\$21,339	\$327,378	0.00%	0.00%	0.00%	
Hertz	801,245	\$618,180	\$745,768	\$624,579	\$636,516	\$628,298	35.48%	27.90%	30.60%	
National	1,151,618	\$1,051,739	\$971,109	\$572,966	\$539,229	\$629,267	46.20%	47.46%	43.98%	
TOTAL	\$2,618,338	\$2,215,955	\$2,101,984	\$1,547,624	\$1,558,553	\$2,037,554	100%	100%	100%	